

# APPRAISAL FORM

To be filled up by the applicant along with the application form

1. Performance
 

|   | Existing | Anticipated |
|---|----------|-------------|
| Average monthly sales                         | Rs.      | Rs. (A)     |
| Monthly expenses                              |          |             |
| Raw materials/stores/spares                   | Rs.      | Rs.         |
| Wages & salaries                              | Rs.      | Rs.         |
| Drawing for sustenance of proprietor/partners | Rs.      | Rs.         |
| Other expenses like rent, etc.                | Rs.      | Rs. (B)     |
| Total expenses                                | Rs.      | Rs. (C)     |
| Monthly surplus (A-B)                         |          |             |
2. Raw materials required and whether they are available easily (Indicate sources)
3. Where will the products be sold?
4. How is the anticipated turnover considered achievable? (comments on general customers, competitors (number of similar units in the area) and how the competition will be met, supply conditions, price, credit, ect.)
5. Term loan (where required)
  - (a) Details of requirements of land/workshop, machinery etc. (estimates/Invoices to be enclosed)

| Sr. No. | Item | Supplier | Cost (Rupees) |
|---------|------|----------|---------------|
|---------|------|----------|---------------|

- 1.
- 2.
- 3.
- 4.

Total:

Less Applicant's contribution, if any,

Loan Required

- (b) Need for acquisition of factory/land/workshop, machinery.

6. Working capital required

Minimum stocking of raw materials required  
Production time for converting raw materials into finished goods

Stocking period for finished goods

Normal credit given on sales

Less : Credit available on purchase

days of production (i)

days (ii)

days (iii)

days (iv)

days (v)